



Newsletter

Malta Business and Professional Association

August 2013

THE 4th ANNUAL Malta Business & Professional Association 5k



Malta Business & Professional Association

Malta 5K

Proceeds to Saratoga Rural
Preservation Council
& Town of Malta EMS
First Responders

SATURDAY SEPTEMBER 7, 2013

Pre-registration - \$25

Day of event registration - \$30

Registration opens 7:30AM : Race starts at 8:30AM

register online: www.maltabpa.com/malta5k

HVCC- TEC SMART • 345 Hermes Road Malta, NY

Growth.... Innovation... Community

The Malta Business and Professional Association (MBPA) is the voice for business leaders in the Malta area. We promote and advance the commercial, industrial, civic climate and general interests of the business and professional enterprises in Malta. Our members include retailers, industrial, cultural, non-profit and service organizations.

PRESIDENT'S CORNER

The 2013 Taste of Malta was a tremendous success, thanks in large part to the efforts of Committee Chair Karen McGowan, the dedicated committee members, the participating restaurants, and all our generous sponsors: ACO Properties, Adirondack Trust, Ballston Spa National Bank, Capital Interiorscapes, CT Male, Healthy Living Market, Mary Burke, NIGRO Companies, Saratoga South Boutique, SEFCU, Stewarts, The Ballston Journal, Coffee News of the Capital Region, 101.3 The Jockey, Art of Aesthetics, Curtis Lumber, Fifty South, Jacob & Anthony's, Lakeside Farms, Malta Wine & Liquor, Spa Brauhaus and Villago Pizzeria & Ristorante. Thanks to their efforts and generosity and all of your support, we raised almost \$5,000.00 for the Ballston Spa Fund for Innovation in Education. The food was excellent, so please remember to get out support our local restaurants throughout the year.

With the Taste of Malta successfully behind us, we now turn our attention to the MALTA 5K. While it has been 12 years since the 9/11 terrorist attacks, our first responders are still critically important to the Malta business community. Help us support their efforts by getting involved in the MALTA 5K. We need runners and volunteers. We hope to raise more than \$15,000.00 this year and greatly appreciate the support of our membership.

Speaking of success, it looks like the Town of Malta and Global Foundries have worked out the approval of Fab 8.2, by agreeing to the Planned Development District amendment and a new Development Agreement. We thank both the Town Board Members of Malta and Stillwater and Global Foundries for working hard to bring this tremendous opportunity close to fruition. If Global Foundries' decides to move forward, the Town of Malta is in line for another \$8,000,000,000.00 investment and the creation of thousands of construction and permanent jobs. These new jobs will provide new opportunities for our membership. In addition, the community will benefit from the generous arrangement in which Brown's Beach will be purchased and developed as a town facility.

I look forward to seeing you at one of our upcoming events. As always, please let me know how the MBPA can serve your needs and promote the business community of Malta.

Steven H. Gottmann, President

MALTA'S REAL ESTATE CORNER

Information provided by Pinnacle Realty

As of July 29, 2013

# Single Family Homes Currently On The Market:	132
# Homes Sold Year To Date:	60
Average Sales Price:	\$304,242
Average Days on the market:	95

TO REACH MBPA:

EMAIL: MaltaBPA@gmail.com

PHONE: 518-288-8009

In the Boardroom

Taste of Malta



Our 5th Year was a HUGE SUCCESS in so many ways!

The 2013 Taste of Malta event will be making the largest donation ever to their beneficiary at roughly \$5,000!

The 2013 TOM committee scheduled 17 vendors, secured 21 different sponsors and over \$1,600 worth of raffle prizes with one lucky person winning Dinner for a Year which consisted of 12 restaurant gift certificates valued at a total of \$645!

Look for planning to begin in the winter to ensure 2014's event is even bigger and better!

Karen McGowan, TOM Chair

MBPA 5K

It's the final countdown! We have so much going on, so be sure to visit our Facebook page at www.facebook.com/maltabpa5k. And our twitter feed @maltabpa5k is the easiest way to keep up to date on sponsor news, course updates and registration fun facts.

Whether you are a walker, jogger or world-class runner, this event is for you. The course highlights the two tech parks in Malta and shares a glimpse of our title sponsor, Global-Foundries campus, too. For \$25 pre-registration or \$30 day of, you get a first hand look at all the developments in Malta. Walkers are encouraged to participate with their families. All proceeds go to our friends that support our veterans and Town of Malta EMS responders. The weekend is all about remembering 9/11. What a way to give back by enjoying a great community event and giving back to those who protect us.

Save the Date: Saturday, September 7th, 2013 and visit www.maltabpa.com/malta5k to register now.

Paul Loomis, MBPA 5K Chair

Membership

How can all members get more benefits, connections, and value from our association? If you would like assistance in how you might leverage your membership, please ask Ray Patterson to have coffee with you (he will even buy!). It is your association, let's all work together to see it grow! Contact Ray at RPatterson@CapConsult.net.

*Ray Patterson, 1st Vice President
Technology Chair*

Board Development

The Board is interested in hearing from interested parties to fill positions that will be opening up at the end of 2013.

If you are interested in learning more about the board and it's positions, please let us know at MaltaBPA@gmail.com.

Technology

We invite and encourage you to use the MBPA website, and particularly, the Member Forums to share your ideas, concerns and hear from other MBPA members. We also have an "open" [LinkedIn group](#) where any LinkedIn subscriber can post and read the Malta BPA Group pages and posts.

There are several meetings and programming changes coming this year. Watch for them in this and subsequent newsletters and website posts! Remember, we welcome your thoughts and ideas about how we can best support you and your business. *Anyone who is interested refreshing the look of the our website, please contact Ray Patterson at rpatterson@capconsult.net.*

*Ray Patterson, 1st Vice President
Technology Chair*

Programs

The Programs Committee has this year's venues and speakers almost wrapped up and will be working on scheduling for the first half of 2014! If you're interested I learning more about hosting a breakfast, luncheon or mixer, please let us know.

If you have a topic that you'd like to see covered at a breakfast or some other event, please let David or Zuzana know. And if anyone is looking to speak at a breakfast or has others ideas for events, please let them know that, too. These events are designed to aid you, our members, in meeting your fellow MBPA partners, so please help us help you! And be sure to check out the website to see the upcoming events! Please email David at David@FragFM.com or ZuzanaKaplin@adktrust.com.

*David Fragomeni, Programs Chair
Zuzana Kaplan, Programs Committee*

Welcome to our New Members!

Blu Tea Company

Nellie Ackerman
111 Park Avenue
Mechanicville, NY 12118
518-377-7373
TeaSnob@yahoo.com
www.BluTeaCompany.com

Mangino's Ristorante

Richard Mangino
149 Route 9P
Saratoga Springs, NY 12866
518-584-5599

Dickey's Barbecue

Mike Lupo
22 Clifton Country Road, Unit 47
Clifton Park, NY 12065
518-396-5844
DickeysClifton@yahoo.com
www.Dickeys.com
Member Discount Offered

Service Extraordinaire

Kristan Galarneau
PO Box 390
Clifton Park, NY 12065
518-935-7675
ServiceExtra@yahoo.com
www.ServiceExtra.net
Member Discount Offered

Laurie Ferlazzo, CPA

Laurie Ferlazzo
1 New Bridge Road
Stillwater, NY 12170
518-951-0350
LFerlazzo12@gmail.com
Member Discount Offered

STRATA

Joe & Elena Marosek
51 Front Street
Ballston Spa, NY 12020
518-727-2089
ElenaK1@hotmail.com
Member Discount Offered

Member News

DZ RESTAURANTS ANNOUNCES ADDITIONS TO SALES TEAM

Sales Department Features New Sales Manager and Sales Associate

DZ Restaurants is excited to announce two noteworthy additions to its Corporate Sales Department.

Michele Brown has been promoted to Sales Manager and will be responsible for directing and coordinating sales-related activities for all four DZ Restaurant locations including Chianti Ristorante, Forno Bistro, Boca Bistro, and Pasta Pane. Prior to joining DZ Restaurants 3 years ago Michele was a senior sales executive for Liz Claiborne, Inc. in New York City for 7 years.

DZ Restaurants also welcomes Kathy King to its Sales Team as a Sales Associate. Kathy brings with her a vast amount of experience with planning special events and knowledge of the hospitality industry.

For the past eight years, Kathy has been a Senior Event Planner for Classé Catering where she was responsible for planning and coordinating all types of events including weddings, corporate and social events.

“I always try to find ways to accomplish and meet expectations of the guests that work for all team members. I think if you expect a lot from yourself, then it’s easy to produce and work with others to produce an excellent evening for guests.” Said Michele of her role as Sales Manager, “Most importantly though our guests should come away feeling like they were the only ones in the restaurant that evening.”

For more information regarding corporate and social events at DZ Restaurants please contact Michele Brown at 518-583-1142 or at sales@dzrestaurants.com.

For additional information contact:

Bill Gathen
DZ Restaurants
PH - 518-583-1142
bill@dzrestaurants.com
www.dzrestaurants.com

MOTHER TERESA ACADEMY HOLDING 8TH ANNUAL FALL CLASSIC GOLF TOURNAMENT

Mother Teresa Academy, a non-profit, private independent school teaching Christian values, voted Clifton Park’s BEST Private School by the Community News Readers will hold the Mother Teresa Academy 8th Annual Fall Classic Golf Tournament starting at noon on Thursday, September 19th at the Van Patten Golf Club, 924 Main Street Clifton Park.

The event will have a shotgun-start, four person scramble followed by an Awards Dinner at the Vista Restaurant. There will be great prizes for a variety of challenges on the golf course, including “Longest Drive”, “Closest to the Pin”, “Beat the Pro” and a “Car for a Hole-In-One” donated by Jack Byrne Ford.

Teams of 4 will give you a savings but if you don’t have a team; try your luck with a raffle ticket to win a spot on former Minnesota Vikings, Bob Reed’s team! During dinner there will be a raffle for some terrific prize packages and items.

Proceeds will go to benefit Mother Teresa Academy’s Financial Aid Fund; helping to keep Christian Education Alive and Affordable.

The cost of the Benefit Golf Tournament is \$150 (individual), \$500 (team of 4) and includes 18 holes of golf, cart and dinner. If you don’t golf; join us as a volunteer on the course or for dinner and be a part of the raffle for prizes donated by local businesses. If you would like to join us for dinner only the cost is \$50.

For more Information or to Sponsor, Volunteer, Donate or Register, visit us online at
www.motherseresaacademy.org or call (518) 280-4227.

Member News

**The Gateway House & Stewart's Shops
Hosts Polo & Pizzazz!
(RAIN OR SHINE)**

Friday, August 9th, from 5:30pm to 9:30pm
Saratoga Polo Field, 2 Bloomfield Road, Saratoga Springs

DONATIONS: \$65pp / \$120 couple
Dress: Chic Casual

Polo Match & Clubhouse After Party
Old Daley Inn

Gourmet, Hand-Passed Hors d'oeuvres & Complimentary Drinks; Dancing to Rock & Roll
DJ John Clark; Silent Auction Items

Register online at www.GatewayHouseofPeace.org.



**Charmed by Charity Event
Benefitting the Gateway House of Peace**

Tuesday, August 20th, from 7pm to 9pm
Alex & Ani Saratoga Springs
327 Broadway
518.871.1638

15% of all sales will go directly to the Gateway House of Peace

Enjoy lite bites and energy punch

RSVP to: Ambassadors@GatewayHouseofPeace.org.

PARTY WITH 101.3 The Jockey at Wednesday Deck Days

Come party on the deck with The Jockey 101.3 on Wednesday evenings! 70's, 80's, 90's and NOW music provided by Rich Thomas. Complimentary appetizer's, wine and cocktail tastings and 2 for 1 drinks! What a way to celebrate summer!

6 – 9pm

Wednesday's during track season

Deck at *The Original Bentley's Adirondack Grille*

Located just south of Exit 13S on Route 9

Visit www.TheOriginalBentleys.com for more information.



Member Offers

Please to keep in mind that many of our members offer Member-to-Member discounts. As reminder, here is a current list of those members who offer discounts. If you don't see your name on this list and would like to participate in offering benefits to fellow members, please contact Pam at MaltaBPA@gmail.com.

Accel Sports Fundraising, John Rudnick
Ameriprise Financial Services, Inc., Catherine Tucker
AXA Advisors,LLC, Steven Brown
Ballston Journal, Angela McFarland
Berrylicious Bouquets, Shannon Allitt
BodyWise Fitness Studio, Joanna Rockwood
Braathe Enterprises / Saratoga College, Robert Braathe
Capital Consulting Group, LLC, Ray Patterson
Capital InteriorScapes, LLC, Karen McGowan
Cartridge World, Mark Becker
Cellular Sales of New York, Nick Bordeau
Coffee News of the Capital Region, Rebecca DuBois
Connie's Electrolysis & Waxing Studio, Connie Khalil
Couch White, LLP, Melanie LaFond
Courtyard by Marriott Saratoga Springs, Tom Gabriel
Curtis Lumber, Doug Ford
Dickey's Barbecue, Mike Lupo
Dr. Lorraine DelRosso, LLC, Dr. Lorraine DelRosso
Edward Jones Investment, Ken Klein
Fairfield Inn and Suites, Kelly Vannier
FC4 INC (Firecracker Race), Peter Goutos
Fragomeni Insurance & Financial Services, Inc., David Fragomeni
Friends of the Mohawk Towpath Scenic Byway, Eric Hamilton
Furniture Theatre, Ed Caro
Gateway House of Peace, Patti Veitch
Ginley & Gottmann, P.C., Steven Gottmann
H2O Solutions, Lou Torres
Holiday Inn Saratoga Springs, Joanne Kirkpatrick
Homestead Funding, Tim Keehan
Hopmeier Evans Gage Insurance, Dave Evans
Hunter Learning Solutions, LLC, Pamela Grandin
Hyatt Place Saratoga/Malta, James Griffith
Isagenix (Healthy4Life), Linda Junco
JC Parker Fine Art, Carol & JC Parker
Jean M. Mahserjian, Esq., P.C., David Kubikian
KIDS R.O.C., Roxanne Lansing
Laurie Ferlazzo, CPA, Laurie Ferlazzo
Life's 2 Short, LLC, Melissa Fiaschetti
Lighthouse Insurance Agency, Jennifer Longtin
M+W Group U.S. Operations, Art Kaplan

Make It Fit, LLC, Melissa Grattan
Malta Animal Hospital, Jake Zaidel
Malta League of Arts, Jennifer Hogan
Mark Roschinsky, DMD, Mark Roschinsky
McGregor Links Country Club, Dean Kolligian
Modern Press, Patrick Ryan
Mother Teresa Academy, Joyce Maddalone
Nelson Beebe, Certified Public Accountant, Nelson Beebe
Newkey Media Solutions, LLC, Patrick DiMascio
Northeast Spine & Wellness, Joseph Gulyas
Northwestern Mutual Financial Network, Charles Martin
Operating Systems Technologies Ltd, Martha Perry
Panza's Restaurant, Tony Panza
Pellegrino Imports of Malta, Steven Ferrotti
Pet Sitter's Plus, Paul Tokarchuk
Pinnacle Realty Saratoga LLC, Bruce McClellan
Pioneer Bank, Patricia McFee
PrimePay, Andrew Corcione
Prolific Marketing, Dan Barner
Quick Response Restoration, Vincent Laurenzo
Realty USA, Terry Harlow
Residence Inn and Courtyard by Marriott, Leslie Forbert -Miller
Revered Business Solutions, Inc., Richard Wheeler
Round Lake Library, Sandra Debus
Salerno Law, Kimberly Salerno
Saratoga Human Resources Solutions, Inc., James Marco
SaratogaMama, Colleen Pierre
Saratoga South Boutique, Joan Rello
Service Extraordinaire, Kristan Galarneau
Sharon A. Merkle Attorney at Law, Sharon Merkle
Sterling Homes, Kathy Eitzmann
STRATA, Joe & Elena Marosek
Tara Thomas Design, Tara Thomas
Tech Valley Connect, Angela McNerny
Tech Valley Continuity LLC, Geoff Turner
The Art of Aesthetics, LLC, Christy Duff
The Bayou Café, Ralph Spillenger
Towne, Ryan & Partners, P.C., James Towne
Unified Digital Group, LLC, Alex Silverstein
VETHELP, Jacon Lee
Welcome Relief Massage Therapy, Jennifer Narkiewicz

Email MaltaBPA@gmail.com if you'd like to offer discounts to our members!

The Niche Gallery

*Home of Greentree Fiber Arts and Art Allies
Working hand in hand, supporting the arts, benefiting charities*

PRESS RELEASE

FOR MORE INFORMATION: Susan Rivers, 518-330-5176
TheNicheGallery@yahoo.com

FOR IMMEDIATE RELEASE: July 23, 2013

"THE FOAL PROJECT" VISITS THE NICHE GALLERY IN SARATOGA SPRINGS TO BENEFIT EQUINE ASSISTED THERAPIES and ATC GENERAL COMMUNITY FUND

Meet the Artist Lisa Miller, August 1, Opening Reception 5 – 8 pm

The Niche Gallery, located in the historic Collamer Building in downtown Saratoga Spring is proud to announce the opening of "The Foal Project," a series of beautiful images taken by photographer Lisa Miller. These 40" x 60" signed and numbered limited edition pieces are printed on metal and are absolutely breathtaking!

The "Foal Project," which will be at The Niche through the end of August, is a not for profit traveling gallery show to raise awareness and funding for Equine Assisted Therapies. The project is sponsored by Towne Ryan & Partners, and the Nemer Motor Group. During the local stay part of the show's proceeds will also help to benefit the Adirondack Trust Company General Community Fund.

There are 12 images in the Foal Project, captured by Lisa Miller. The photos depict the moment of connection between a mare and her foal at birth. This moment of connection symbolizes the human-horse connection and the importance of recognizing these equine assisted therapies and how they are making a difference in the lives of so many. The Foal Project images have been on display at prestigious galleries all over the country including Cross Gate Gallery in Lexington, KY and the Aiken Thoroughbred Racing Hall of Fame in Aiken, SC. Proceeds from the sale of these limited edition, signed/numbered prints on metal go to the Foal Project Donor Advised Fund established at the Adirondack Trust Company Community Fund in Saratoga Springs, NY. From there, the funds are used to fill grant requests made by Equine Assisted Therapy Centers that are IRS qualified 501(c) (3) organizations. Some of the centers that have received funding from the Foal Project Donor Advised Fund include: Peaceful Acres, Pattersonville, NY; Double H Ranch, Lake Luzerne, NY; Columbia Greene Humane Society, Hudson NY; Wild Hearts Therapeutic Equestrian Program, W. Bridgewater, MA ; Jackson Hole Therapeutic Riding Assoc., Teton Village, WY; The Root Farm, Vernon, NY ; and Star Riding Program, Aiken, SC.

The Foal Project has gained national attention with media coverage on ESPN.com, The Bloodhorse, The Paulick Report and many other news sources. For more information on the Foal Project or to request a grant form please contact Lisa Miller at studiodiluce@gmail.com or 315.525.8184.

The Niche Gallery is the home of Greentree Fiber Arts and Art Allies. The Niche features work in various media by local artists. Exhibits rotate frequently and each show benefits a different not for profit organization. Art Allies is a program that curates art galleries in medical practices and other "unlikely venues", the work is for sale and a portion of each sale benefits the artist and a charity chosen by the host practice. For more information visit www.artallies.org

The Niche Gallery is open Tuesday – Friday, 11 -3 and hosts Thursday evening receptions during July and August.

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MEMBER NEWS

FOUR PROMOTED TO DIVISION MANAGER JOBS AT C.T. MALE ASSOCIATES ENGINEERING FIRM

C.T. Male, a consulting firm offering architecture, engineering and surveying services in the region, recently made a number of promotions within its various divisions.

In announcing the promotions, Gary Male, company president said his firm “prides itself on professional development and promotion from within our ranks. Each of these individuals has earned their promotion to leadership positions as a result of their years of dedicated service and by consistently providing quality service to their clients. These promotions position C.T. Male to continue to grow and effectively serve the evolving needs of our diverse base of public and private sector clients.”

Raymond T. Liuzzo, PLS, was promoted to division manager of the Survey Division. He will be responsible for the personnel, production and operations of the Survey Group for both the Latham and Syracuse offices.

He manages and supervises a staff of 40 land surveyors, technicians, field crews and support staff. He is responsible for aligning appropriate staff to accommodate the production demands of many simultaneous projects within the division. He also prepares and reviews proposals, budgets and contract documents, and performs quality reviews of project deliverables.

Liuzzo earned an associate’s degree in applied science in surveying technology from Paul Smith’s College in 1990. He brings over 21 years of career experience in surveying to the project team. He has been employed by C.T. Male since 1997, is a shareholder of the firm and is a member of its board of directors. Liuzzo is a member of the Zoning Board of Appeals for the town of Malta and is a board member for the Malta Business & Professional Association.

DZ RESTAURANTS DONATES OVER \$4000 TO LOCAL NON-PROFITS

Since May DZ Restaurants has made contributions to four local causes

Through fundraising programs at all of its restaurant locations DZ Restaurants has raised over \$4000 for four local Non-Profit Organizations including Saratoga Center for the Family, Franklin Community Center, Make-A-Wish of Northeastern New York, and the Saratoga Hospital Community Health Resource Center.

Saratoga Center for the Family was the June recipient of the *DZ Restaurants Raising Dough Program* and was also the highlighted charity during Boca Bistro’s recent *New York Corks Wine Tasting Event*, an exclusive wine tasting event to celebrate Boca Bistro’s One-Year Anniversary and the Wines of New York State. The \$1287 that was raised will go to help Saratoga Center for the Family rebuild after a devastating fire destroyed the basement at the center, which houses the Child Advocacy Center.

Saratoga Hospital Community Health Resource Center was the April recipient of the *DZ Restaurants Raising Dough Program* which raised \$1260. The mission of the Saratoga Hospital Community Health Resource Center is to provide high-quality, affordable primary health care with complementary medical and social services to any individual who needs it regardless of ability to pay.

Make-A-Wish Foundation of Northeastern New York was the May recipient of the *DZ Restaurants Raising Dough Program* and raised \$1,176. Since 1980, the Make-A-Wish Foundation has given hope, strength and joy to children with life-threatening medical conditions.

Franklin Community Center was the July recipient of the *DZ Restaurants Raising Dough Program* and raised \$556. Franklin Community Center is a Non-Profit Organization Providing Basic Necessities and Services to Less Fortunate Individuals and Families in Saratoga.

Raising Dough is DZ Restaurants’ charitable program designed to support local charities and non-profit organizations. Each month a non-profit organization is featured in the program and DZ Restaurants contribute 30% of sales at all four if its restaurants on the fourth Sunday of the month. Up to an additional \$1000 can also be raised through a social media component of the program. Since 1998 DZ Restaurants has raised nearly \$100,000 through fundraising initiatives for the Saratoga Springs and Clifton Park communities.

For additional information contact: Bill Gathen, DZ Restaurants, 518-583-1142 or bill@dzrestaurants.com

August 2013

UPCOMING EVENTS

August Events

Joint Chamber/BPA Mixer

Join Saratoga Chamber of Commerce and other area BPA's for a joint mixer at Schmaltz Brewing Co.

Tuesday, August 13th

5:00pm – 6:30pm

Schmaltz Brewing Co.

6 Fairchild Square, Clifton Park

\$5 pre-registered; \$10 at door

\$1 samplings at event

Register online at http://www.saratoga.org/whats-happening/single-event?Id=b21406d8-51ee-e211-9af8-00155d08fa13&entityName=new_event

September Events

4th Annual MBPA 5K

Saturday, September 7th
HVCC TEC-SMART CAMPUS
345 Hermes Road, Malta

Breakfast

Wednesday, September 11th
Malta Diner, 7:30—9:00am

Speaker: Tim Keehan, Homestead Funding

Mixer

To Be Announced

To register for any of our events, visit our website at www.MaltaBPA.com and follow the event links on the front page.

You can also pay online!



PO Box 2394
Malta, NY 12020
www.maltabpa.com